

Implementation Engineer India

About Aviso

Aviso is the leading AI revenue operating system. We act as a compass to guide sales teams to maximize growth and minimize risk. Aviso's predictive AI delivers revenue intelligence, drives team-wide actions and course corrections, and gives precise guidance so sellers and teams don't get lost in the fog of CRM and other point tools.

With demonstrated results across Fortune 500 companies and industry leaders such as Dell, Nuance, Honeywell, Elastic, GitHub and RingCentral, Aviso works at the frontier of AI to help teams close more deals and drive more revenue. Aviso AI has generated 350 billion insights, analyzed \$400B in pipeline, and helped customers win \$1640B in deals. By using Aviso AI, sales teams close on average 20% more deals with 98%+ accuracy, reduce sales cycles by north of 25%, and reduce spending on non-core CRM licenses by 30%.

Aviso is backed by Storm Ventures, Scale Venture Partners, Shasta Ventures, and other leading Silicon Valley investors.

Responsibilities:

- Provide L1, L2 and L3 support to business in fast paced environment.
- Work closely with functional team for System enhancements.
- Following the technical documentation checklist and maintaining it.
- Data migration – experience is must for bulk data, millions of records to be inserted.
- Recurring issue maintenance - Participate in key decisions for enriching the product by maintain the recurring issues.
- Logging work hours and work hour utilization using tools like JIRA.
- Stakeholder handling
- Work closely with subject matter experts, developers, testers and business partners.
- Night shift as and when required with the rotation in the team.

Skills:

- Expertise in Python / Salesforce Development
- Strong understanding of logics and OOPS.
- Hands on the development of custom solutions on the application development
- Working experience with python with salesforce is a huge plus.
- Moderate experience of Integration through API
- Problem solving skills
- Good understanding and through with Apex classes, trigger, maps , data loader , JS and hands-on.
- Worked on at least 10 + projects

Additional Skills: Huge plus

- Salesforce Sales and Service cloud
- Data migration capabilities (Data loader, Workbench, Import Wizard, Auto rabbit)

- Project Management capabilities.
- Create and manage complex workflow rules, data validation rules, and process builder flows