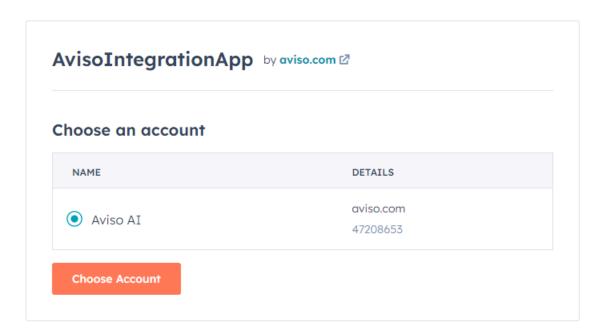
Aviso AI is an integrated revenue platform that helps modern sales organizations and revenue teams close more deals, drive revenue growth, and mitigate risk through patented AI guidance. As the industry leader in AI-based revenue operations solutions, Aviso AI is the only player offering the most comprehensive set of intelligent tools and solutions for sales, marketing, and customer success teams, which uncover hidden revenue opportunities from each customer.

Perform the following steps to download and install the Aviso app from the HubSpot App Marketplace:

<u>Click here</u> to initiate integration of the Aviso app with HubSpot.
You are redirected to the following page on HubSpot where you can select your Aviso account.

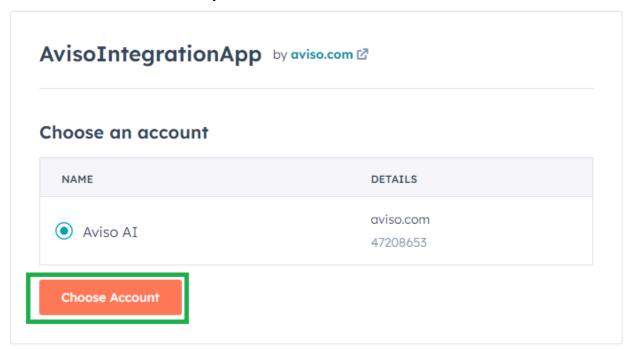


## Connecting AvisoIntegrationApp to HubSpot



If you are not logged in to HubSpot, you will be prompted to log in first, and then you can view the aforementioned page.

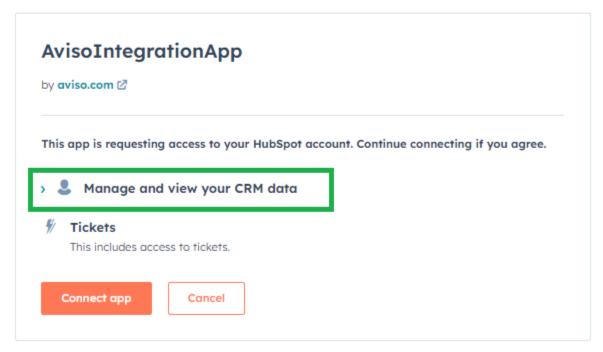
2. Under Choose an account, select your Aviso account and click Choose Account.



You are redirected to the following page to give Aviso the required access to connect to your HubSpot CRM. Expanding the **Manage and View your CRM data** shows all the required



## Connecting AvisoIntegrationApp to HubSpot



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3. Click the **Connect app.** 

The following Aviso-authorization page appears and lets you collect the authorization key.





4. Collect the authorization code from the URL and share it with your dedicated Customer Success Manager from Aviso.

For example, assume you received the following URL on the Aviso-authorization page: https://aviso.app.aviso.com/oauth/callback/aviso.com?code=d759aba2-786b-4b0c-b2d4-2c3fc9dbec8f&state=null

In this case, you can share the colored text (*d759aba2-786b-4b0c-b2d4-2c3fc9dbec8f*) as your authorization code with Aviso. After you share your authorization code with Aviso, wait for the confirmation from Aviso.

5. Log in to HubSpot and go to **HubSpot Account > Settings > ConnectedApp**. You can see the Aviso (AvisoIntegrationApp) app on the ConnectedApp page.

